

ECONOMICS 11

Wage Rates by Occupation - Bloomington-Normal MSA

| | Entry Wage | | Median Wage | |
|--|------------|------------|-------------|------------|
| | (Hourly) | (Annually) | (Hourly) | (Annually) |
| Accountants and Auditors | \$17.16 | \$35,695 | \$24.17 | \$50,274 |
| Administrative Services Managers | \$17.87 | \$37,189 | \$32.59 | \$67,799 |
| Advertising and Promotions Managers | \$18.11 | \$37,670 | \$28.59 | \$59,471 |
| Advertising Sales Agents | \$11.05 | \$22,979 | \$20.07 | \$41,743 |
| Agricultural and Food Science Technicians | \$9.35 | \$19,465 | \$10.95 | \$22,773 |
| Appraisers and Assessors of Real Estate | -- | -- | -- | -- |
| Architectural and Civil Drafters | \$16.76 | \$34,846 | \$24.56 | \$51,094 |
| Architecture and Engineering Occupations | \$15.95 | \$33,175 | \$26.99 | \$56,140 |
| Arts, Design, Entertainment, Sports and Media Occupations | \$12.55 | \$26,107 | \$21.15 | \$44,000 |
| Assemblers and Fabricators, All Other | \$13.23 | \$27,527 | \$15.45 | \$32,137 |
| Automotive Body and Related Repairers | \$11.26 | \$23,427 | \$16.77 | \$34,878 |
| Automotive Glass Installers and Repairers | \$13.83 | \$28,753 | \$16.77 | \$34,868 |
| Automotive Service Technicians and Mechanics | \$10.37 | \$21,565 | \$16.43 | \$34,173 |
| Bakers | \$7.79 | \$16,216 | \$8.59 | \$17,858 |
| Bartenders | \$6.81 | \$14,148 | \$6.91 | \$14,357 |
| Bill and Account Collectors | \$8.71 | \$18,120 | \$10.34 | \$21,508 |
| Billing and Posting Clerks and Machine Operators | \$9.31 | \$19,373 | \$13.00 | \$27,051 |
| Bindery Workers | \$9.58 | \$19,919 | \$12.76 | \$26,552 |
| Bookkeeping, Accounting and Auditing Clerks | \$9.91 | \$20,593 | \$15.12 | \$31,464 |
| Brickmasons and Blockmasons | \$15.08 | \$31,353 | \$20.08 | \$41,773 |
| Brokerage Clerks | \$16.12 | \$33,522 | \$22.49 | \$46,777 |
| Budget Analysts | \$18.12 | \$37,697 | \$27.24 | \$56,658 |
| Building and Grounds Cleaning and Maintenance Occupations | \$8.29 | \$17,236 | \$11.23 | \$23,356 |
| Bus and Truck Mechanics and Diesel Engine Specialists | \$12.94 | \$26,907 | \$18.44 | \$38,364 |
| Bus Drivers, School | \$9.57 | \$19,900 | \$15.19 | \$31,598 |
| Business and Financial Operations Occupations | \$16.53 | \$34,389 | \$27.05 | \$56,255 |
| Business Operations Specialists, All Other | \$15.14 | \$31,486 | \$26.38 | \$54,871 |
| Butchers and Meat Cutters | \$8.71 | \$18,116 | \$11.71 | \$24,348 |
| Cabinetmakers and Bench Carpenters | \$12.39 | \$25,781 | \$15.70 | \$32,656 |
| Cardiovascular Technologists and Technicians | \$12.88 | \$26,790 | \$18.93 | \$39,380 |
| Carpenters | \$10.66 | \$22,180 | \$17.49 | \$36,381 |
| Cashiers | \$6.99 | \$14,541 | \$7.92 | \$16,455 |
| Cement Masons and Concrete Finishers | \$22.84 | \$47,497 | \$26.78 | \$55,693 |
| Chefs and Head Cooks | \$8.07 | \$16,783 | \$11.02 | \$22,906 |
| Chief Executives | \$35.41 | \$73,663 | -- | -- |
| Child Care Workers | \$7.23 | \$15,052 | \$8.70 | \$18,088 |
| Child, Family, and School Social Workers | \$11.42 | \$23,756 | \$17.50 | \$36,399 |
| Cleaners of Vehicles and Equipment | \$6.86 | \$14,284 | \$8.11 | \$16,860 |
| Clergy | \$9.63 | \$20,031 | \$12.64 | \$26,298 |
| Clinical, Counseling and School Psychologists | \$17.06 | \$35,497 | \$23.72 | \$49,332 |
| Coaches and Scouts | -- | \$18,586 | -- | \$35,043 |
| Coating, Painting and Spraying Machine Setters, Operators and Tenders | \$9.82 | \$20,426 | \$11.29 | \$23,473 |
| Combined Food Preparation and Serving Workers inc. Fast Food | \$6.79 | \$14,108 | \$7.09 | \$14,740 |
| Community and Social Services Occupations | \$10.91 | \$22,693 | \$15.30 | \$31,810 |
| Compensation and Benefits Managers | \$15.82 | \$32,896 | \$29.28 | \$60,904 |
| Compensation, Benefits, and Job Analysis Specialists | \$15.18 | \$31,566 | \$17.33 | \$36,038 |
| Compliance Officers exc. Agriculture, Construction, Health/Safety & Trans. | \$18.55 | \$38,585 | \$27.78 | \$57,777 |
| Computer and Information Systems Managers | \$35.08 | \$72,954 | \$44.04 | \$91,592 |
| Computer and Mathematical Occupations | \$16.59 | \$34,510 | \$28.12 | \$58,507 |
| Computer Operators | \$11.89 | \$24,726 | \$16.52 | \$34,351 |
| Computer Programmers | \$19.26 | \$40,069 | \$29.15 | \$60,630 |
| Computer Software Engineers, Applications | \$14.53 | \$30,219 | \$16.92 | \$35,200 |
| Computer Software Engineers, Systems Software | \$26.76 | \$55,652 | \$35.41 | \$73,647 |
| Computer Specialists, All Other | \$18.33 | \$38,117 | \$20.49 | \$42,616 |
| Computer Support Specialists | \$14.42 | \$30,000 | \$24.87 | \$51,730 |

ECONOMICS 11.1

Wage Rates by Occupation - Bloomington-Normal MSA

| | Entry Wage | | Median Wage | |
|--|------------|------------|-------------|------------|
| | (Hourly) | (Annually) | (Hourly) | (Annually) |
| Computer Systems Analysts | \$25.12 | \$52,245 | \$34.79 | \$72,359 |
| Computer, Automated Teller and Office Machine Repairers | \$9.86 | \$20,503 | \$10.73 | \$22,322 |
| Construction and Building Inspectors | \$15.62 | \$32,472 | \$20.54 | \$42,731 |
| Construction and Extraction Occupations | \$13.19 | \$27,435 | \$22.69 | \$47,184 |
| Construction Laborers | \$13.88 | \$28,882 | \$25.02 | \$52,032 |
| Construction Managers | \$25.01 | \$52,029 | \$34.19 | \$71,130 |
| Cooks, Fast Food | \$6.83 | \$14,189 | \$7.25 | \$15,081 |
| Cooks, Institution and Cafeteria | \$7.65 | \$15,920 | \$9.90 | \$20,583 |
| Cooks, Restaurant | \$8.26 | \$17,178 | \$9.84 | \$20,452 |
| Cooks, Short Order | \$6.94 | \$14,429 | \$7.71 | \$16,035 |
| Cost Estimators | \$30.73 | \$63,907 | \$39.12 | \$81,377 |
| Counter and Rental Clerks | \$7.24 | \$15,065 | \$8.25 | \$17,162 |
| Counter Attendants, Cafeteria, Food Concession and Coffee Shop | \$6.83 | \$14,191 | \$7.03 | \$14,620 |
| Couriers and Messengers | \$7.42 | \$15,423 | \$8.33 | \$17,319 |
| Credit Analysts | \$14.39 | \$29,929 | \$19.15 | \$39,817 |
| Customer Service Representatives | \$8.50 | \$17,674 | \$12.13 | \$25,233 |
| Cutting and Slicing Machine Setters, Operators and Tenders | \$9.88 | \$20,565 | \$10.17 | \$21,155 |
| Data Entry Keyers | \$9.08 | \$18,891 | \$12.31 | \$25,603 |
| Database Administrators | \$18.40 | \$38,270 | \$28.05 | \$58,339 |
| Demonstrators and Product Promoters | \$7.30 | \$15,195 | \$18.13 | \$37,710 |
| Dental Assistants | \$10.94 | \$22,756 | \$14.70 | \$30,582 |
| Dental Hygienists | \$25.38 | \$52,788 | \$25.83 | \$53,727 |
| Dental Laboratory Technicians | \$10.79 | \$22,446 | \$14.10 | \$29,324 |
| Dentists, General | \$60.20 | \$125,209 | \$67.49 | \$140,374 |
| Dietitians and Nutritionists | \$15.24 | \$31,683 | \$19.89 | \$41,383 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | \$6.79 | \$14,121 | \$6.89 | \$14,328 |
| Dishwashers | \$6.87 | \$14,275 | \$7.24 | \$15,058 |
| Dispatchers exc. Police, Fire and Ambulance | \$11.83 | \$24,614 | \$17.90 | \$37,248 |
| Driver/Sales Workers | \$7.59 | \$15,771 | \$8.08 | \$16,816 |
| Drywall and Ceiling Tile Installers | \$9.96 | \$20,719 | \$12.20 | \$25,364 |
| Editors | \$17.92 | \$37,277 | \$24.71 | \$51,393 |
| Education Administrators, Elementary and Secondary School | -- | \$49,806 | -- | \$76,617 |
| Education Administrators, Preschool and Child Care Center/Program | \$14.18 | \$29,494 | \$16.75 | \$34,834 |
| Education, Training and Library Occupations | \$9.89 | \$20,564 | \$17.20 | \$35,769 |
| Educational, Vocational and School Counselors | \$12.08 | \$25,118 | \$17.08 | \$35,538 |
| Electrical and Electronic Engineering Technicians | \$19.41 | \$40,374 | \$21.29 | \$44,297 |
| Electrical Engineers | \$26.56 | \$55,254 | \$37.72 | \$78,454 |
| Electricians | \$21.38 | \$44,475 | \$29.97 | \$62,330 |
| Elementary School Teachers exc. Special Education | -- | \$26,420 | -- | \$40,326 |
| Emergency Medical Technicians and Paramedics | \$7.09 | \$14,731 | \$9.28 | \$19,312 |
| Employment, Recruitment and Placement Specialists | \$13.66 | \$28,419 | \$19.14 | \$39,807 |
| Engineering Managers | \$30.84 | \$64,152 | \$44.01 | \$91,525 |
| Engineers, All Other | \$20.27 | \$42,156 | \$27.46 | \$57,112 |
| Executive Secretaries and Administrative Assistants | \$12.77 | \$26,550 | \$16.69 | \$34,714 |
| Farming, Fishing and Forestry Occupations | \$8.02 | \$16,684 | \$13.79 | \$28,688 |
| Farmworkers and Laborers, Crop, Nursery and Greenhouse | \$19.91 | \$41,406 | \$23.41 | \$48,684 |
| File Clerks | \$7.44 | \$15,477 | \$11.27 | \$23,438 |
| Financial Analysts | \$18.89 | \$39,301 | \$25.81 | \$53,687 |
| Financial Managers | \$27.69 | \$57,584 | \$41.18 | \$85,655 |
| Financial Specialists, All Other | \$10.44 | \$21,716 | \$21.37 | \$44,446 |
| First-Line Supervisors/Mgrs of Construction Trades & Extraction Workers | \$17.64 | \$36,688 | \$25.79 | \$53,636 |
| First-Line Supervisors/Mgrs of Food Preparation & Serving Workers | \$8.88 | \$18,462 | \$12.63 | \$26,289 |
| First-Line Supervisors/Mgrs of Helpers, Laborers & Material Movers, Hand | \$11.24 | \$23,387 | \$19.86 | \$41,302 |
| First-Line Supervisors/Mgrs of Housekeeping and Janitorial Workers | \$9.13 | \$19,000 | \$14.74 | \$30,663 |

ECONOMICS 11.2

Wage Rates by Occupation - Bloomington-Normal MSA

| | Entry Wage | | Median Wage | |
|--|------------|------------|-------------|------------|
| | (Hourly) | (Annually) | (Hourly) | (Annually) |
| First-Line Supervisors/Mgrs of Landscaping, Lawn & Groundskeeping Workers | \$14.97 | \$31,133 | \$19.40 | \$40,342 |
| First-Line Supervisors/Mgrs of Mechanics, Installers & Repairers | \$18.57 | \$38,619 | \$24.55 | \$51,057 |
| First-Line Supervisors/Mgrs of Helpers, Laborers & Material Movers, Hand | \$13.78 | \$28,662 | \$20.54 | \$42,722 |
| First-Line Supervisors/Mgrs of Office & Administrative Support Workers | \$13.87 | \$28,850 | \$18.20 | \$37,860 |
| First-Line Supervisors/Mgrs of Police & Detectives | \$27.87 | \$57,968 | \$37.19 | \$77,350 |
| First-Line Supervisors/Mgrs of Production and Operating Workers | \$17.77 | \$36,968 | \$29.16 | \$60,636 |
| First-Line Supervisors/Mgrs of Retail Sales Workers | \$11.58 | \$24,087 | \$18.70 | \$38,899 |
| First-Line Supervisors/Mgrs of Trans. & Material-Mvg Machine/Vehicle Operators | \$18.36 | \$38,185 | \$24.57 | \$51,106 |
| First-Line Supervisors/Mgrs, Protective Service Workers, All Other | \$14.03 | \$29,186 | \$19.63 | \$40,831 |
| Fitness Trainers and Aerobics Instructors | \$8.91 | \$18,541 | \$12.88 | \$26,791 |
| Floral Designers | \$9.32 | \$19,404 | \$11.36 | \$23,611 |
| Food Batchmakers | \$7.40 | \$15,382 | \$11.84 | \$24,639 |
| Food Cooking Machine Operators and Tenders | \$9.02 | \$18,752 | \$12.27 | \$25,536 |
| Food Preparation and Serving Related Workers, All Other | \$7.55 | \$15,706 | \$8.93 | \$18,576 |
| Food Preparation and Serving-Related Occupations | \$6.80 | \$14,143 | \$7.25 | \$15,088 |
| Food Preparation Workers | \$6.89 | \$14,321 | \$8.16 | \$16,976 |
| Food Servers, Nonrestaurant | \$7.41 | \$15,397 | \$7.84 | \$16,306 |
| Food Service Managers | \$11.64 | \$24,208 | \$14.55 | \$30,251 |
| Foreign Language and Literature Teachers, Postsecondary | -- | \$35,296 | -- | \$53,041 |
| General and Operations Managers | \$18.77 | \$39,040 | \$30.44 | \$63,311 |
| Graphic Designers | \$11.47 | \$23,859 | \$16.45 | \$34,228 |
| Grounds Maintenance Workers, All Other | \$6.81 | \$14,161 | \$9.18 | \$19,090 |
| Hairdressers, Hairstylists and Cosmetologists | \$7.73 | \$16,073 | \$11.11 | \$23,111 |
| Health Educators | \$14.55 | \$30,259 | \$21.79 | \$45,328 |
| Health Technologists and Technicians, All Other | \$14.51 | \$30,187 | \$15.89 | \$33,044 |
| Healthcare Practitioners and Technical Occupations | \$13.60 | \$28,284 | \$21.45 | \$44,608 |
| Healthcare Support Occupations | \$8.31 | \$17,288 | \$10.37 | \$21,571 |
| Heating, Air Conditioning and Refrigeration Mechanics and Installers | \$13.12 | \$27,286 | \$18.10 | \$37,637 |
| Helpers--Installation, Maintenance and Repair Workers | \$8.68 | \$18,059 | \$12.02 | \$25,020 |
| Helpers--Production Workers | \$7.52 | \$15,639 | \$9.51 | \$19,772 |
| Highway Maintenance Workers | \$13.18 | \$27,424 | \$16.06 | \$33,414 |
| Hosts and Hostesses, Restaurant, Lounge and Coffee Shop | \$6.92 | \$14,379 | \$7.51 | \$15,614 |
| Hotel, Motel, and Resort Desk Clerks | \$7.52 | \$15,641 | \$8.17 | \$17,004 |
| Human Resources Assistants, exc. Payroll and Timekeeping | \$11.66 | \$24,245 | \$15.50 | \$32,248 |
| Human Resources Managers, All Other | \$34.08 | \$70,892 | \$51.11 | \$106,316 |
| Human Resources, Training and Labor Relations Specialists, All Other | \$7.85 | \$16,325 | \$24.30 | \$50,532 |
| Industrial Engineering Technicians | \$16.22 | \$33,721 | \$18.46 | \$38,403 |
| Industrial Machinery Mechanics | \$16.89 | \$35,120 | \$23.69 | \$49,279 |
| Industrial Production Managers | \$24.96 | \$51,917 | \$33.51 | \$69,697 |
| Information and Record Clerks, All Other | \$9.66 | \$20,093 | \$10.20 | \$21,216 |
| Inspectors, Testers, Sorters, Samplers and Weighers | \$9.02 | \$18,764 | \$12.75 | \$26,509 |
| Installation, Maintenance and Repair Occupations | \$11.95 | \$24,867 | \$19.51 | \$40,590 |
| Installation, Maintenance and Repair Workers, All Other | \$13.41 | \$27,898 | \$23.51 | \$48,907 |
| Instructional Coordinators | \$15.97 | \$33,211 | \$23.66 | \$49,223 |
| Insurance Claims and Policy Processing Clerks | \$12.80 | \$26,618 | \$16.76 | \$34,877 |
| Insurance Sales Agents | -- | -- | -- | -- |
| Interior Designers | \$12.01 | \$24,973 | \$16.59 | \$34,525 |
| Interviewers, exc. Eligibility and Loan | \$9.61 | \$19,994 | \$10.41 | \$21,668 |
| Janitors and Cleaners, exc. Maids and Housekeeping Cleaners | \$8.71 | \$18,115 | \$13.96 | \$29,023 |
| Jewelers and Precious Stone and Metal Workers | \$14.74 | \$30,672 | \$15.46 | \$32,168 |
| Kindergarten Teachers, exc. Special Education | -- | \$29,914 | -- | \$32,594 |
| Laborers and Freight, Stock and Material Movers, Hand | \$7.62 | \$15,849 | \$9.52 | \$19,801 |
| Landscaping and Groundskeeping Workers | \$9.15 | \$19,037 | \$10.60 | \$22,039 |
| Laundry and Dry-Cleaning Workers | \$7.47 | \$15,529 | \$8.60 | \$17,884 |

ECONOMICS 11.3

Wage Rates by Occupation - Bloomington-Normal MSA

| | Entry Wage | | Median Wage | |
|---|------------|------------|-------------|------------|
| | (Hourly) | (Annually) | (Hourly) | (Annually) |
| Law Clerks | \$13.70 | \$28,499 | \$19.66 | \$40,884 |
| Lawyers | \$29.80 | \$61,979 | \$50.01 | \$104,014 |
| Legal Occupations | \$15.66 | \$32,554 | \$27.04 | \$56,246 |
| Legal Secretaries | \$13.83 | \$28,755 | \$15.75 | \$32,769 |
| Legal Support Workers, All Other | \$15.70 | \$32,641 | \$17.31 | \$36,014 |
| Librarians | \$12.15 | \$25,286 | \$20.40 | \$42,438 |
| Library Technicians | \$7.73 | \$16,070 | \$8.73 | \$18,167 |
| Licensed Practical and Licensed Vocational Nurses | \$12.29 | \$25,560 | \$16.19 | \$33,665 |
| Life, Physical and Social Science Occupations | \$12.55 | \$26,101 | \$23.97 | \$49,852 |
| Life, Physical and Social Science Technicians, All Other | \$9.14 | \$19,020 | \$14.09 | \$29,309 |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | \$6.81 | \$14,158 | \$7.19 | \$14,962 |
| Loan Interviewers and Clerks | \$12.07 | \$25,089 | \$14.50 | \$30,161 |
| Loan Officers | \$13.49 | \$28,060 | \$16.04 | \$33,362 |
| Machine Feeders and Offbearers | \$7.81 | \$16,246 | \$10.28 | \$21,380 |
| Machinists | \$10.94 | \$22,752 | \$15.48 | \$32,207 |
| Maids and Housekeeping Cleaners | \$6.83 | \$14,206 | \$7.51 | \$15,617 |
| Mail Clerks and Mail Machine Operators, exc. Postal Service | \$7.89 | \$16,400 | \$9.75 | \$20,276 |
| Maintenance and Repair Workers, General | \$12.04 | \$25,053 | \$21.99 | \$45,755 |
| Maintenance Workers, Machinery | \$11.56 | \$24,031 | \$17.37 | \$36,121 |
| Management Analysts | \$20.70 | \$43,060 | \$32.59 | \$67,793 |
| Management Occupations | \$20.06 | \$41,727 | \$34.59 | \$71,952 |
| Managers, All Other | \$21.88 | \$45,511 | \$31.08 | \$64,642 |
| Manicurists and Pedicurists | \$8.30 | \$17,265 | \$11.35 | \$23,606 |
| Market Research Analysts | \$19.10 | \$39,726 | \$28.41 | \$59,085 |
| Marketing Managers | \$25.01 | \$52,031 | \$40.15 | \$83,503 |
| Massage Therapists | \$8.44 | \$17,564 | \$10.56 | \$21,959 |
| Mechanical Engineers | -- | -- | -- | -- |
| Media and Communication Workers, All Other | \$9.35 | \$19,463 | \$23.12 | \$48,099 |
| Medical and Clinical Laboratory Technicians | \$13.11 | \$27,266 | \$22.83 | \$47,493 |
| Medical and Clinical Laboratory Technologists | \$18.32 | \$38,103 | \$22.04 | \$45,831 |
| Medical and Health Services Managers | \$25.33 | \$52,676 | \$31.87 | \$66,289 |
| Medical and Public Health Social Workers | \$13.67 | \$28,438 | \$19.11 | \$39,743 |
| Medical Assistants | \$9.42 | \$19,590 | \$11.53 | \$23,963 |
| Medical Records and Health Information Technicians | \$8.40 | \$17,473 | \$12.14 | \$25,254 |
| Medical Secretaries | \$10.17 | \$21,157 | \$13.58 | \$28,246 |
| Medical Transcriptionists | \$9.74 | \$20,262 | \$10.82 | \$22,507 |
| Meeting and Convention Planners | \$13.36 | \$27,786 | \$18.62 | \$38,730 |
| Merchandise Displayers and Window Trimmers | \$8.69 | \$18,067 | \$10.70 | \$22,268 |
| Middle School Teachers, exc. Special and Vocational Education | -- | \$31,709 | -- | \$43,948 |
| Mobile Heavy Equipment Mechanics, exc. Engines | \$19.90 | \$41,390 | \$22.42 | \$46,640 |
| Motorcycle Mechanics | \$12.24 | \$25,457 | \$15.15 | \$31,507 |
| Network and Computer Systems Administrators | \$19.42 | \$40,405 | \$26.72 | \$55,593 |
| Network Systems and Data Communications Analysts | \$15.62 | \$32,500 | \$24.99 | \$51,979 |
| Nonfarm Animal Caretakers | \$7.59 | \$15,782 | \$8.69 | \$18,068 |
| Nursing Aides, Orderlies and Attendants | \$8.23 | \$17,122 | \$10.14 | \$21,101 |
| Occupational Therapists | \$22.68 | \$47,180 | \$32.21 | \$66,985 |
| Office and Administrative Support Occupations | \$8.70 | \$18,092 | \$12.86 | \$26,742 |
| Office and Administrative Support Workers, All Other | \$8.81 | \$18,324 | \$13.43 | \$27,936 |
| Office Clerks, General | \$7.44 | \$15,474 | \$10.31 | \$21,456 |
| Operating Engineers and Other Construction Equipment Operators | \$15.25 | \$31,722 | \$24.59 | \$51,158 |
| Operations Research Analysts | \$20.26 | \$42,139 | \$31.43 | \$65,373 |
| Opticians, Dispensing | \$11.02 | \$22,925 | \$12.91 | \$26,844 |
| Order Clerks | \$9.03 | \$18,776 | \$10.87 | \$22,613 |
| Packaging and Filling Machine Operators and Tenders | \$8.05 | \$16,742 | \$12.04 | \$25,051 |

ECONOMICS 11.4

Wage Rates by Occupation - Bloomington-Normal MSA

| | Entry Wage | | Median Wage | |
|--|------------|------------|-------------|------------|
| | (Hourly) | (Annually) | (Hourly) | (Annually) |
| Packers and Packagers, Hand | \$7.00 | \$14,554 | \$7.75 | \$16,124 |
| Painters, Construction and Maintenance | \$12.71 | \$26,419 | \$21.29 | \$44,282 |
| Paper Goods Machine Setters, Operators and Tenders | \$11.37 | \$23,651 | \$14.18 | \$29,495 |
| Paralegals and Legal Assistants | \$15.09 | \$31,387 | \$18.24 | \$37,942 |
| Parts Salespersons | \$9.92 | \$20,631 | \$12.83 | \$26,689 |
| Payroll and Timekeeping Clerks | \$10.90 | \$22,673 | \$15.40 | \$32,024 |
| Personal Care and Service Occupations | \$7.38 | \$15,350 | \$9.68 | \$20,146 |
| Personal Care and Service Workers, All Other | \$7.59 | \$15,777 | \$9.95 | \$20,689 |
| Personal Financial Advisors | -- | -- | -- | -- |
| Pest Control Workers | \$10.74 | \$22,340 | \$13.68 | \$28,463 |
| Pharmacists | \$29.69 | \$61,741 | \$41.36 | \$86,020 |
| Pharmacy Technicians | \$9.42 | \$19,575 | \$12.27 | \$25,539 |
| Philosophy and Religion Teachers, Postsecondary | -- | \$35,114 | -- | \$56,378 |
| Photographers | \$11.54 | \$24,005 | \$14.35 | \$29,843 |
| Physical Therapist Aides | \$6.91 | \$14,365 | \$7.14 | \$14,852 |
| Physical Therapist Assistants | \$17.04 | \$35,444 | \$20.46 | \$42,554 |
| Physical Therapists | \$16.05 | \$33,394 | \$20.05 | \$41,699 |
| Physician Assistants | \$12.09 | \$25,152 | \$16.79 | \$34,925 |
| Plumbers, Pipefitters and Steamfitters | \$21.16 | \$44,009 | \$30.41 | \$63,254 |
| Postal Service Clerks | \$16.78 | \$34,906 | \$23.26 | \$48,384 |
| Postal Service Mail Carriers | \$16.15 | \$33,596 | \$22.27 | \$46,320 |
| Postal Service Mail Sorters, Processors & Processing Machine Operators | \$12.53 | \$26,074 | \$19.67 | \$40,904 |
| Postmasters and Mail Superintendents | \$16.27 | \$33,835 | \$24.33 | \$50,595 |
| Prepress Technicians and Workers | \$14.15 | \$29,425 | \$17.85 | \$37,130 |
| Preschool Teachers, exc. Special Education | \$8.69 | \$18,083 | \$11.69 | \$24,326 |
| Printing Machine Operators | \$8.20 | \$17,060 | \$13.47 | \$28,025 |
| Private Detectives and Investigators | \$9.90 | \$20,582 | \$11.83 | \$24,601 |
| Procurement Clerks | \$11.19 | \$23,278 | \$14.06 | \$29,252 |
| Production Occupations | \$9.04 | \$18,818 | \$14.18 | \$29,493 |
| Production Workers, All Other | \$9.77 | \$20,313 | \$16.08 | \$33,460 |
| Production, Planning and Expediting Clerks | \$12.25 | \$25,484 | \$15.83 | \$32,925 |
| Property, Real Estate and Community Association Managers | \$14.16 | \$29,459 | \$26.04 | \$54,170 |
| Protective Service Occupations | \$6.91 | \$14,366 | \$10.37 | \$21,564 |
| Protective Service Workers, All Other | \$8.82 | \$18,344 | \$13.20 | \$27,459 |
| Public Relations Specialists | \$17.73 | \$36,884 | \$25.36 | \$52,750 |
| Purchasing Agents and Buyers, Farm Products | \$16.78 | \$34,885 | \$19.55 | \$40,671 |
| Purchasing Agents, exc. Wholesale, Retail and Farm Products | \$16.69 | \$34,725 | \$28.15 | \$58,536 |
| Purchasing Managers | \$28.30 | \$58,852 | \$41.48 | \$86,274 |
| Radiation Therapists | \$15.05 | \$31,310 | \$30.01 | \$62,427 |
| Radiologic Technologists and Technicians | \$14.36 | \$29,866 | \$20.57 | \$42,779 |
| Real Estate Brokers | \$15.48 | \$32,199 | \$16.62 | \$34,576 |
| Real Estate Sales Agents | \$15.92 | \$33,114 | \$20.21 | \$42,025 |
| Receptionists and Information Clerks | \$8.12 | \$16,892 | \$10.45 | \$21,733 |
| Recreation Workers | \$7.41 | \$15,417 | \$8.50 | \$17,665 |
| Refuse and Recyclable Material Collectors | \$10.00 | \$20,788 | \$14.78 | \$30,742 |
| Registered Nurses | \$17.78 | \$36,972 | \$21.56 | \$44,848 |
| Rehabilitation Counselors | \$10.80 | \$22,475 | \$12.68 | \$26,375 |
| Residential Advisors | \$10.76 | \$22,392 | \$16.43 | \$34,180 |
| Retail Salespersons | \$7.57 | \$15,739 | \$9.03 | \$18,796 |
| Roofers | \$13.79 | \$28,695 | \$21.36 | \$44,443 |
| Sales and Related Occupations | \$7.49 | \$15,578 | \$10.03 | \$20,860 |
| Sales and Related Workers, All Other | \$8.69 | \$18,074 | \$13.55 | \$28,186 |
| Sales Engineers | \$20.27 | \$42,162 | \$34.07 | \$70,874 |
| Sales Managers | \$24.63 | \$51,231 | \$36.10 | \$75,078 |

ECONOMICS 11.5

Wage Rates by Occupation - Bloomington-Normal MSA

| | Entry Wage | | Median Wage | |
|---|------------|------------|-------------|------------|
| | (Hourly) | (Annually) | (Hourly) | (Annually) |
| Sales Representatives, Services, All Other | \$13.48 | \$28,024 | \$19.59 | \$40,744 |
| Sales Reps., Wholesale & Manufacturing, exc. Tech. & Scientific Products | \$12.73 | \$26,479 | \$23.89 | \$49,696 |
| Sales Reps., Wholesale and Manufacturing, Tech. & Scientific Products | \$16.09 | \$33,465 | \$26.71 | \$55,557 |
| Secondary School Teachers, exc. Special and Vocational Education | -- | \$32,420 | -- | \$41,982 |
| Secretaries, Except Legal, Medical and Executive | \$9.01 | \$18,730 | \$12.64 | \$26,273 |
| Securities, Commodities and Financial Services Sales Agents | \$20.89 | \$43,457 | \$37.33 | \$77,642 |
| Self-Enrichment Education Teachers | \$9.60 | \$19,964 | \$13.05 | \$27,136 |
| Service Station Attendants | \$7.60 | \$15,813 | \$9.43 | \$19,615 |
| Sewing Machine Operators | \$9.45 | \$19,658 | \$14.52 | \$30,201 |
| Sheet Metal Workers | \$16.91 | \$35,168 | \$24.16 | \$50,247 |
| Shipping, Receiving and Traffic Clerks | \$8.55 | \$17,791 | \$11.05 | \$22,986 |
| Skin Care Specialists | \$10.42 | \$21,670 | \$13.21 | \$27,477 |
| Social and Community Service Managers | \$14.25 | \$29,633 | \$17.38 | \$36,142 |
| Social and Human Service Assistants | \$10.91 | \$22,678 | \$14.91 | \$31,013 |
| Social Workers, All Other | \$8.65 | \$17,990 | \$14.70 | \$30,562 |
| Special Education Teachers, Middle School | -- | \$35,192 | -- | \$48,806 |
| Special Education Teachers, Preschool, Kindergarten & Elementary School | -- | \$29,540 | -- | \$40,858 |
| Special Education Teachers, Secondary School | -- | \$30,414 | -- | \$48,770 |
| Speech-Language Pathologists | \$16.66 | \$34,645 | \$24.84 | \$51,657 |
| Stock Clerks and Order Fillers | \$7.48 | \$15,565 | \$9.02 | \$18,756 |
| Surgeons | -- | -- | -- | -- |
| Surgical Technologists | \$13.97 | \$29,060 | \$16.77 | \$34,878 |
| Switchboard Operators, inc. Answering Service | \$8.01 | \$16,653 | \$10.64 | \$22,133 |
| Tapers | \$9.04 | \$18,816 | \$13.04 | \$27,117 |
| Taxi Drivers and Chauffeurs | \$8.32 | \$17,302 | \$10.64 | \$22,131 |
| Teacher Assistants | -- | \$15,471 | -- | \$17,941 |
| Team Assemblers | \$9.22 | \$19,187 | \$12.42 | \$25,825 |
| Telecommunications Equipment Installers & Repairers, exc. Line Installers | \$18.47 | \$38,416 | \$25.80 | \$53,667 |
| Telemarketers | \$7.83 | \$16,306 | \$9.67 | \$20,099 |
| Tellers | \$7.77 | \$16,147 | \$9.25 | \$19,246 |
| Tire Repairers and Changers | \$9.25 | \$19,235 | \$9.98 | \$20,766 |
| Training and Development Managers | \$21.69 | \$45,116 | \$28.35 | \$58,972 |
| Training and Development Specialists | \$12.71 | \$26,437 | \$17.71 | \$36,842 |
| Transportation and Material Moving Occupations | \$8.00 | \$16,646 | \$11.50 | \$23,932 |
| Transportation, Storage and Distribution Managers | \$26.71 | \$55,564 | \$37.99 | \$79,026 |
| Truck Drivers, Heavy and Tractor-Trailer | \$13.26 | \$27,581 | \$18.38 | \$38,221 |
| Truck Drivers, Light or Delivery Services | \$8.51 | \$17,698 | \$10.48 | \$21,798 |
| Ushers, Lobby Attendants and Ticket Takers | \$6.80 | \$14,140 | \$6.83 | \$14,202 |
| Veterinary Assistants and Laboratory Animal Caretakers | \$8.18 | \$17,017 | \$9.76 | \$20,285 |
| Veterinary Technologists and Technicians | \$12.10 | \$25,174 | \$13.69 | \$28,494 |
| Vocational Education Teachers, Secondary School | -- | \$29,821 | -- | \$36,931 |
| Waiters and Waitresses | \$6.79 | \$14,118 | \$6.84 | \$14,216 |
| Welders, Cutters, Solderers and Brazers | \$11.30 | \$23,504 | \$13.01 | \$27,045 |
| Wholesale and Retail Buyers, exc. Farm Products | \$12.96 | \$26,949 | \$19.12 | \$39,773 |
| Word Processors and Typists | \$11.57 | \$24,049 | \$16.01 | \$33,308 |
| Writers and Authors | \$14.03 | \$29,193 | \$23.90 | \$49,701 |

Source: Bureau of Labor Statistics