

Bloomington-Normal

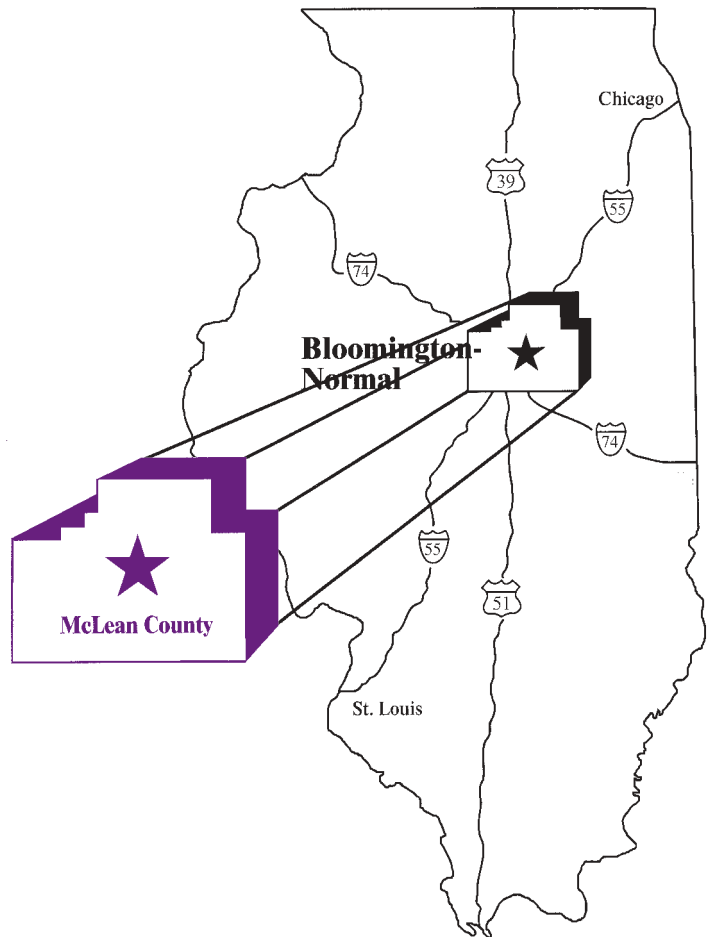
MCLEAN COUNTY

Bloomington-Normal/McLean County continues to be an economic leader in Illinois. The economy finds its strength in insurance, education, healthcare, agribusiness and industry.

Bloomington-Normal/McLean County is located at the crossroads of Midwest commerce. Converging at the community are Interstates 39, 55 and 74. McLean County is within a three-hour drive of metropolitan centers Chicago, St. Louis and Indianapolis.

The advantages of the Chicago/St. Louis rail corridor make the area attractive for land-based transportation. Rated as one of the top non-hub airports in the nation for growth, the Central Illinois Regional Airport at B-N is a regional hub for air transportation, offering commuter and jet service to major national and international destinations.

Many opportunities remain for entry into Bloomington-Normal/McLean County's dynamic markets. An enterprise zone, tax increment financing and business incentives are available on a case-by-case basis for commercial interests. The area offers a wide range of business development opportunities and residential choices.



2005

Demographic Profile

Major Employers

1. State Farm Insurance Companies	14,132
2. Illinois State University	3,211
3. COUNTRY Insurance & Financial Services	2,289
4. Mitsubishi Motor Manufacturing	1,979
5. BroMenn Healthcare*	1,950
6. Unit 5 School District (Normal)*	1,487
7. Anderson Financial Network, Inc.*	1,047
8. OSF-St. Joseph Medical Center	974
9. McLean County Government**	892
10. District 87 Schools (Bloomington)	879
11. City of Bloomington	863
12. WalMart, Inc.	789
13. Verizon Communications*	700
14. Town of Normal	648
15. IRS Distribution Center (CADC)*	610
16. Illinois Wesleyan University	583
17. Nestle-Beich	440
18. Bloomington Post Office	416
19. Heritage Enterprises	414
20. GROWMARK, Inc.*	380
21. Heartland Community College	362
22. Bridgestone/Firestone	354
23. Illinois Agricultural Association	337
24. Chestnut Health Systems	312
25. The Pantagraph	257
26. Stark Excavating & Materials*	250
27. MARC Center	245
28. Original Smith Printing*	204
29. General Electric Industrial Systems*	157

*Data from 2003. **Data not provided.
Source: Corporate Human Resource Depts. (Dec. 2004)
Revised 03/08/05.

Utilities

Electricity

AmerenIP & Corn Belt Energy Corp.

Natural Gas

AmerenIP, Corn Belt Energy Corp., & Nicor Gas Co.

Telephone

El Paso Telephone Co.
Verizon Communications
Gridley Telephone Co.
Inland Telephone Co.
Frontier Communications

Bloomington Water

Source: 2 Lakes
Storage Capacity 18 MGPD
Avg. Daily Consumption 11 MGPD
Peak Consumption 20 MGPD

Normal Water

Source: 14 Wells
Storage Capacity 7.5 MGPD
Avg. Daily Consumption 4.5 MGPD
Peak Consumption 7 MGPD

MGPD=Million Gallons per Day

Sewer

The B-N Water Reclamation District owns and operates a 22 MGPD tertiary treatment facility.

Illinois Average Annual Individual Pay

Metro Area	2003 Avg.	% Change (From 2002)
Bloomington-Normal	\$34,910	-3.34%
Chicago	\$40,130	-7.17%
Champaign-Urbana	\$33,410	4.47%
Decatur	\$32,170	-3.14%
Indianapolis, IN	\$35,750	-2.31%
Kankakee	\$31,890	6.35%
Peoria-Pekin	\$34,050	-0.62%
Rockford	\$34,810	6.07%
St. Louis, MO	\$37,260	1.52%
Springfield	\$35,680	-4.41%

Population Projections

Following are 30-year population projections for Central Illinois counties.

County	1990 Population	Estimated 2020 Population
Champaign	173,022	206,420
DeWitt	16,554	N/A
Ford	14,217	N/A
Grundy	32,497	43,583
Iroquois	30,779	29,127
LaSalle	107,090	N/A
Livingston	39,350	N/A
Logan	30,771	33,967
McLean	129,605	165,589
Macon	117,216	118,507
Marshall	12,864	13,856
Mason	16,294	N/A
Peoria	183,076	189,277
Piatt	15,554	17,270
Putnam	5,734	5,887
Sangamon	178,733	208,201
Tazewell	123,909	134,180
Woodford	32,816	44,055
State	11.4 million	13.3 million

Sources: Illinois Bureau of Budget 2002, US Census Bureau

Population

	1996	1997	1998	1999	2000*	2001	2002	2003
Bloomington	58,367	58,946	59,702	60,872	64,808	66,132	67,417	68,507
Normal	42,219**	44,275	44,919	44,919	45,386	46,053	47,078	48,649
McLean Cty	140,183	141,699	143,366	145,477	150,433	152,113	154,453	156,879

Source: McLean County Regional Planning *Decennial Census ** Special Census

Tax Structure

Bloomington	1998	1999	2000	2001	2002	2003
Township	0.23675	0.21995	0.22060	0.14473	0.13441	0.1562
City	1.16719	1.14847	1.10580	1.04982	1.01732	1.01064
County	0.98270	0.92513	0.91516	0.93722	0.93064	0.93685
School Dist.	4.45715	4.43063	4.42148	4.40538	4.43752	4.43447
All Others	0.74791	0.77567	0.76140	0.76182	0.82833	0.90009
TOTALS	7.58770	7.49985	7.42444	7.29897	7.34822	7.43825

Normal	1998	1999	2000	2001	2002	2003
Township	0.08512	0.10699	0.10605	0.10233	0.12649	0.12399
City	0.70223	0.69064	0.68647	0.74427	0.72823	0.83987
County	0.98270	0.92513	0.91516	0.93722	0.93064	0.93685
School Dist.	4.19691	4.19996	4.43254	4.35044	4.34413	4.43031
All Others	0.93752	0.95588	0.94359	0.94372	0.95181	1.03216
TOTALS	6.90448	6.87860	7.08381	7.07798	7.08130	7.36318

Source: McLean County Supervisor of Assessments. Property is assessed at 33.33% of fair-market value. The tax rate is applied to each \$100.00 of assessed value. 2004 figures not available until June 2005.

Population Percentages

Below are census data breakdowns for Bloomington-Normal populations. Information is derived from Woods and Poole Economics Inc.

Category	Population %
Caucasian	87.0
African-American	7.0
Hispanic	3.0
Asian	3.0

Sources: U.S. Census Bureau.

Area Communities

Community	1990 Pop.	2000 Pop.
Anchor	178	175
Arrowsmith	313	298
Bellflower	405	408
Carlock	418	456
Chenoa	1,732	1,845
Colfax	854	989
Cooksville	211	213
Danvers	981	1,183
Downs	620	776
Ellsworth	224	271
El Paso	2,499	2,695
Gridley	1,304	1,411
Heyworth	1,629	2,431
Hudson	1,006	1,510
LeRoy	2,777	3,332
Lexington	1,810	1,912
McLean	819	808
Saybrook	767	764
Stanford	648	670
Towanda	543	493

Source: U.S. Census Bureau 2001

Education

Elementary Schools	Students
Unit 5	\$8,609
Brigham Elementary	375
Carlock Elementary	127
Colene Hoose Elementary	569
Eugene Field Elementary	143
Fairview Elementary	390
Fox Creek Elementary	300
Glenn Elementary	269
Grove Elementary	461
Hudson Elementary	218
Oakdale Elementary	471
Northpoint Elementary	659
Oakland Elementary	452
Parkside Elementary	324
Pepper Ridge Elementary	533
Prairieland Elementary	583
Sugar Creek Elementary	313
Towanda Elementary	120
District 87	
Bent Elementary	314
Irving Elementary	400
Mulberry Elementary	83
St. Clare Elementary	368
Sheridan Elementary	502
Washington Elementary	411
ISU Laboratory School	
Thomas Metcalf Elementary (K-8)	424
Academies / Junior High Schools	
Bloomington Junior High	1354
Calvary Baptist Academy (grades 1-8)	337
Central Junior High	850
Chesterbrook Academy	600
Chiddix Junior High School	850
Cornerstone Christian Academy (grades 1-8)	418
Holy Trinity	597
Kingsley Junior High	1015
Parkside Junior High School	877
Trinity Lutheran School (grades 1-8)	376
St. Mary's Catholic Elementary	**
Trinity Lutheran School (grades 1-8)	376

*SOURCE: The figures contained herein were compiled from a survey of the Bloomington-Normal area school districts conducted by the Economic Development Council of the Bloomington-Normal area in November 2004. Figures not directly retrieved from schools were taken from the 2004 Illinois School Report Cards. **Data unknown. Revised 3/11/05*

High Schools	Students
Unit 5	10,932
Normal Community High School	1,642
Normal Community West High School	1,485
ISU Laboratory School	
University High School	615
District 87	5,547
Bloomington High School	1,546
Private/Parochial	
Calvary Baptist Academy (grades 9-12)	400
Central Catholic High School	**
Alternative Schools	
Bloomington Area Vocational Center	414
Regional Alternative School	250
Stevenson School	515
Non-Public Special Education Facility	
Hammitt School (K-8)	105
Hammitt High School	32

Heartland Community College

HCC was established in 1990, and classes were first offered in the fall of 1991. Since then, enrollment has grown to 4,708 credit students and 4,475 non-credit students. HCC offers associate and transfer degrees and certificates in 58 different areas.

Illinois State University

Founded in 1857, ISU was the first public university in Illinois. With an enrollment of over 20,705 and a faculty and staff numbering 3,304, ISU has six colleges and 35 academic departments offering more than 160 fields of study.

Illinois Wesleyan University

A private university founded in 1850, IWU has a student enrollment of 2,099 undergraduates. Recognized as one of the nation's premier private residential liberal arts universities, IWU offers 39 majors and three pre-professional programs with 578 faculty and staff members.

Lincoln College - Normal

Lincoln College's Normal campus, a private residential college, offers academic and vocational programs to 350 students. Accredited by the North Central Association, Lincoln offers associate degrees as well as bachelor's degrees in business management and liberal arts with a student/faculty ratio of 14:1.

State of Illinois Taxes

Corporate Income Tax—Based on reported federal income. The rate is 7.3% based on a 4.8% income tax and 2.5% replacement tax.

Sales/Use Tax—Sales tax of 6.25% is imposed on the purchase price of tangible personal property for use or consumption.

Property—State property tax is assessed at 33.3% of assessed valuation.

Unemployment Compensation—Average rate 3.4%. Maximum rate is usually 6.8%. Average payroll tax is 3.1% on the first \$9,000 paid to each employee. Average worker's comp rate is 6.48% for manufacturing.

Source: Illinois Department of Revenue

Customized Training

Illinois State University	(309) 438-2251
Heartland Comm. College	(309) 268-8000
Lincoln College	(309) 452-0500

Outlying McLean County Districts

School District	H.S. Enrollment	PK-Jr. High Enrollment	Telephone
El Paso-Gridley*	380	950	(309) 527-4410
Heyworth**	371	521	(309) 473-3727
LeRoy	222	600	(309) 962-4211
Lexington	154	409	(309) 365-4141
Olympia	681	1,550	(309) 379-6011
Prairie Central	605	1,284	(815) 657-8237
Ridgeview	241	435	(309) 723-5111
Tri-Valley	299	709	(309) 378-2351

**Information obtained from the Superintendent's Office.*

***Jr. High is combined with H.S. and included in H.S. enrollment only.*

Retail Sales

Estimated Annual Retail Sales by Community and Business Type, 2003

McLean County	General Merchandise	Food Stores	Eating & Drinking Places	Apparel & Related	Furniture & Related
Town of Normal	\$159,515,232	\$81,234,664	\$60,981,916	\$169,609	\$23,015,449
City of Bloomington	\$185,626,568	\$140,037,856	\$134,881,598	\$42,011,759	\$887,097
Total	\$345,141,800	\$221,272,520	\$195,863,514	\$42,181,368	\$23,902,546

McLean County	Building Materials	Automotive & Related	Drugs & Related	Mfg. & Agriculture	Total Sales
Town of Normal	\$53,759,339	\$79,241,583	\$66,095,974	\$38,781,164	\$539,779,481
City of Bloomington	\$898,287	\$301,378,408	\$147,264,801	\$134,360,419	\$1,087,346,793
Total	\$54,657,626	\$109,379,431	\$213,360,775	\$173,141,583	\$1,627,126,274

SOURCE: Illinois Department of Revenue, Retail Sales Tax Receipts Revised 1/18/04

Retail Sales Growth by Community (2000-2003)

City	2000	2001	2002	2003
Normal	553,181,530	569,782,396	567,175,163	579,586,221
Bloomington	1,149,394,044	1,203,627,793	1,177,953,202	1,264,099,82
Total	1,702,575,574	1,773,410,189	1,234,670,365	1,843,686,050

Retail Sales Growth by Store Group (2000-2003)

Store Group	2000	2001	2002	2003
General Merchandise	249,462,673	282,118,383	298,049,980	345,141,800
Food Stores	193,373,054	214,407,831	223,536,702	221,272,520
Eating & Drinking Places	195,150,258	190,565,220	192,502,332	195,863,472
Apparel and Related	58,837,826	59,396,298	56,526,945	43,707,849
Furniture and Related	131,195,392	151,384,798	108,650,798	111,725,160
Bldg. Materials, Hardware	98,745,227	100,666,821	133,828,755	143,588,048
Automotive & Related	362,610,141	380,847,939	355,941,933	380,619,991
Drugs Stores and Related	185,751,559	202,056,922	210,246,805	213,360,775
Mfg. and Agriculture	224,449,444	191,965,977	165,844,115	1,509,798,202
Total	1,702,575,574	1,773,410,189	1,745,128,365	1,843,686,050

SOURCE: Illinois Department of Revenue, Retail Type Retail Sales for the 2004 Calendar Year have not yet been tabulated by the Illinois Dept. of Revenue Revised 12/15/04

Governmental Offices

City of Bloomington Administration
109 E. Olive
Bloomington, IL 61701
(309) 434-2509

Town of Normal
100 E. Phoenix
Normal, IL 61761
(309) 454-2444

County of McLean Administration
115 E. Washington St.
Bloomington, IL 61701
(309) 888-5001

City of Bloomington Planning, Zoning & Building
115 E. Washington St.
Bloomington, IL 61701

Climate

	Jan.	April	July	Oct.
Mean Temp.	21.5	54.2	75	54.8
Precip. (inches)	.57	2.95	9.83	1.95

Note: All temperatures are given in degrees Fahrenheit.
Source: 2003 Climatological Observations, Ill. State Univ.

Effective Buying Income

For the ninth consecutive year, Bloomington-Normal rated first in downstate Illinois in household effective buying income in 2003. EBI is money income less personal tax and non-tax payments, or "disposable" or "after tax" income.

Metro-Area	2003 Avg. EBI	Projected 2008 Avg. EBI
Bloomington-Normal	\$51,299	\$59,110
Champaign-Urbana	\$43,040	\$48,740
Decatur	\$42,183	\$47,424
Peoria	\$45,480	\$51,594
Springfield	\$48,319	\$55,592
Chicago	\$59,607	\$68,351
Illinois	\$53,463	\$61,086
United States	\$48,798	\$55,304

Sources: Sales & Marketing Management: 2003 Survey of Buying Power

Regional Major Metro Areas (distance from B-N)

Chicago, IL	130 Miles	Kansas City, MO	405 Miles
Cincinnati, OH	285 Miles	Louisville, KY	290 Miles
Detroit, MI	390 Miles	Milwaukee, WI	210 Miles
Indianapolis, IN	175 Miles	St. Louis, MO	165 Miles

Government Representation

McLean County is represented in state government by state senators from the 53rd and 44th districts. The county lies within the following state house districts: the 87th, 105th and 106th. McLean County is part of the 15th U.S. Congressional District.

Market Area

The Bloomington-Normal Metropolitan Statistical Area (MSA) encompasses all of McLean County. The MSA is Illinois' largest geographically taking in close to 1,200 square miles. The MSA includes more than 20 rural communities in addition to the B-N metro area.

Non-Farm Emp. Sectors

Sector	Employment 2002
Goods Producing	10,900
Service Providing	82,200
Construction/Mining	3,600
Manufacturing	7,200
Durable Goods	4,700
Nondurable Goods	2,500
Transportation/Utilities	1,800
Trade	13,600
Wholesale	2,400
Retail	9,400
Finance & Insurance	11,700
Miscellaneous Services	29,500
Government	15,500
Education	4,200

Source: Illinois Dept. of Employment Security.
Regional figures rounded. Figures for B-N MSA.
2003 figures unavailable until March of 2004.

County Labor Force

	2000	2001	2002	2003	2004(est.)
Labor Force	94,026	94,813	95,025	91,591	83,256
Employment	91,708	92,521	92,447	88,928	79,422
Unemployed	2,318	2,292	2,578	2,663	3,834
Rate	2.5%	2.4%	2.7%	2.9%	4.6%

Source: Illinois Department of Employment Security (Revised 3/21/05)
Figures have been seasonally adjusted.

Key Community Contacts

City of Bloomington	(309) 434-2509
Town of Normal	(309) 454-2444
County of McLean	(309) 888-5001
Regional Planning	(309) 828-4331
Association of Realtors	(309) 829-3341
Employment Security (IDES)	(309) 827-6237
Ill. Empl. & Training Center	(309) 827-4026
Better Business Bureau (Peoria Region Office)	(309) 688-3741
Zoning (Bloomington)	(309) 434-2240
Zoning (Normal)	(309) 454-9508

Population Trends

Population Growth Projections by Gender, Age, Race (2000-2003)

Population by Gender	1995	2000	2005	2010	2015	2020	2025	2030	% change
Female	73,010	77,940	83,140	88,830	94,770	10,920	107,660	115,470	58.1
Male	67,940	72,950	78,510	84,940	91,510	98,220	104,850	111,130	63.5
Total Persons	140,950	150,890	161,650	173,770	186,280	199,140	212,510	226,600	60.7

Population by Age	1995	2000	2005	2010	2015	2020	2025	2030	% change
19 years and under	41,260	43,640	45,220	48,190	51,430	56,280	60,670	54,022	30.9
20-24 years	17,760	19,920	19,130	20,030	21,120	20,480	22,540	24,900	40.2
25-34 years	21,650	21,270	24,770	21,270	25,360	26,780	27,160	28,160	30.0
35-44 years	22,040	22,540	22,300	23,110	26,210	26,970	26,370	27,680	25.5
45-54 years	14,580	18,500	21,270	22,790	22,760	23,870	26,870	27,300	87.2
55-64 years	9,490	10,380	13,900	17,730	20,560	22,160	22,150	23,380	146.3
65 years and over	14,170	14,640	15,060	16,180	18,840	22,590	26,760	30,240	113.4

Median Age	31	30	31	32	33	33	33	33	—
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Population by Race	1995	2000	2005	2010	2015	2020	2025	2030	% change
White	128,130	133,600	141,150	150,650	160,380	170,480	181,220	192,580	50.3
Black	7,510	9,860	10,970	12,130	13,370	14,570	15,630	16,680	122.1
Hispanic	2,600	3,880	4,990	5,550	6,210	6,880	7,600	8,350	221.1
Other race	2,700	3,550	4,530	5,440	6,320	7,200	8,870	8,990	232.9
Total Persons	140,950	150,890	161,650	173,770	186,280	199,140	212,510	226,600	60.7

Population Growth Projections by Household, Income Group (1995-2030)

Household by Income	1995	2000	2005	2010	2015	2020	2025	2030	% change
\$19,999 and under	10,910	10,600	10,630	10,420	10,050	9,570	8,890	82,800	658.9
\$20,000-\$29,999	6,790	6,810	6,820	6,690	6,450	6,140	5,710	5,260	-22.5
\$30,000-\$59,999	17,640	18,160	19,270	19,720	19,200	18,290	16,990	15,670	-11.1
\$60,000-\$74,999	6,070	7,080	8,450	10,310	12,510	14,140	14,700	13,880	128.6
\$75,000-\$99,999	5,200	6,650	7,940	9,690	11,820	14,300	17,410	20,960	43.0
\$100,000-\$149,999	4,260	5,450	6,510	7,940	9,690	14,300	14,270	17,230	304.4
\$150,000 and over	1,600	2,280	2,720	3,320	4,050	4,890	5,960	7,200	3.5
Total Households	52,460	57,020	62,330	68,060	73,760	79,040	83,910	88,400	68.5

Mean Household Income (1996 \$)	\$59,598	\$69,253	\$72,866	\$76,828	\$81,621	\$87,675	\$95,002	\$103,682	73.9
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Per Capita Income (1996 \$)	\$23,592	\$27,840	\$29,769	\$31,748	\$33,943	\$36,434	\$39,226	\$42,320	0.0
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Persons/Household	2.49	2.45	2.41	2.39	2.37	2.38	2.39	2.42	—
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NOTE: Numbers may not add due to rounding.
SOURCE: Woods and Poole Economics, Inc., 2004. Revised 10/26/2004

Population History Total Population (1970-2000)

Municipalities	1970	1980	1990	2000
Anchor	200	192	178	175
Arrowsmith	305	292	313	298
Bellflower	400	421	405	408
Bloomington	40,550	44,189	57,707	64,808
Carlock	373	410	418	456
Chenoa	1,860	1,847	1,732	1,845
Colfax	935	920	854	989
Cooksville	241	259	211	213
Danvers	854	921	981	1,183
Downs	651	561	620	776
Ellsworth	259	244	224	271
El Paso	2,291	2,676	2,499	2,695
Gridley	1,007	1,246	1,304	1,411
Heyworth	1,441	1,598	2,027	1,431
Hudson	802	929	1,006	1,510
LeRoy	2,435	2,870	3,162	3,332
Lexington	1,615	1,806	1,810	1,912
McLean	820	836	819	808
Normal	31,343	37,765	40,023	45,386
Saybrook	814	882	767	764
Stanford	657	720	648	670
Towanda	578	630	543	49
Total	90,431	102,214	118,251	131,390
State of Illinois	10,944,993	11,426,518	11,430,602	12,419,293
United States	205,052,174	227,224,681	249,464,396	281,421,906

SOURCE: Illinois Bluebook, Bloomington Public Library Revised 10/15/04

Single-Family and Multi-Family Housing

Single-Family Homes	1997 Annual Units / Value	1998 Annual Units / Value	1999 Annual Units / Value	2000 Annual Units / Value
Normal	116 / \$9,675,450	139 / \$12,223,300	135 / \$11,821,300	64 / \$5,609,000
Bloomington	440 / \$37,254,940	489 / \$44,455,144	537 / \$54,565,770	373 / \$40,951,970
Totals	556 / \$46,930,390	628 / \$56,678,444	672 / \$66,387,070	437 / \$46,560,970
Single-Family Homes	2001 Annual Units / Value	2002 Annual Units / Value	2003 Annual Units / Value	2004 Annual Units / Value
Normal	251 / \$18,968,651	284 / \$26,086,870	343 / \$32,411,000	269 / \$24,980,500
Bloomington	509 / \$57,124,357	428 / \$51,122,953	445 / \$54,835,928	433 / \$64,267,158
Totals	760 / \$76,093,008	712 / \$77,209,823	788 / \$87,246,928	702 / \$89,247,658
Multi-Family Housing	1997 Annual Units / Value	1998 Annual Units / Value	1999 Annual Units / Value	2000 Annual Units / Value
Normal	129 / \$3,332,000	190 / \$4,363,000	202 / \$4,067,000	152 / \$4,309,500
Bloomington	134 / \$3,689,000	332 / \$9,870,000	16 / \$4,190,500	13 / \$3,078,000
Totals	263 / \$7,021,000	522 / \$14,233,000	218 / \$8,257,500	165 / \$7,387,500
Multi-Family Housing	2001 Annual Units / Value	2002 Annual Units / Value	2003 Annual Units / Value	2004 Annual Units / Value
Normal	217 / \$9,952,090	144 / \$6,218,633	169 / \$5,877,584	76 / \$14,248,495
Bloomington	371 / \$10,880,000	568 / \$18,280,332	438 / \$19,186,770	123 / \$3,040,000
Totals	588 / \$20,832,090	712 / \$24,498,965	607 / \$25,064,354	199 / \$17,288,495

SOURCE: City Hall of Bloomington and City Hall of the Town of Normal Single-Family figures include one-family and two-family permits & values Multi-Family figures only include multi-family permits and values. Revised 3/14/05

Non-Residential Commercial Construction

Non-Residential Construction	1997 Annual Permits / Value	1998 Annual Permits / Value	1999 Annual Permits / Value	2000 Annual Permits / Value
Normal	14 / \$6,125,000	28 / \$34,520,000	25 / \$8,927,000	39 / \$29,249,155
Bloomington	31 / \$5,226,740	25 / \$4,304,307	43 / \$24,901,563	70 / \$10,844,979
Totals	45 / \$11,351,740	53 / \$38,824,307	68 / \$33,828,000	109 / \$40,094,134
Non-Residential Construction	2001 Annual Permits / Value	2002 Annual Permits / Value	2003 Annual Permits / Value	2004 Annual Permits / Value
Normal	21 / \$46,640,246	27 / \$20,236,755	11 / \$9,807,484	16 / \$18,155,263
Bloomington	78 / \$2,271,206	160 / \$1,936,451	136 / \$4,813,835	207 / \$38,799,423
Totals	99 / \$48,911,452	187 / \$22,173,206	147 / \$14,621,319	223 / \$56,954,686
Total Construction Bloomington-Normal	1997 Annual Value	1998 Annual Value	1999 Annual Value	2000 Annual Value
	\$65,303,130	\$109,735,751	\$87,777,033	\$94,042,604
Total Construction Bloomington-Normal	2001 Annual Value	2002 Annual Value	2003 Annual Value	2004 Annual Value
	\$145,836,550	\$123,881,994	\$126,932,601	\$164,090,839

SOURCE: City Hall of Bloomington and City Hall of the Town of Normal Revised 3/14/05

Home Sales

	Sales	Avg. Price
2004	2,827	\$161,135
2003	2,868	\$153,326
2002	2,799	\$144,641
2001	2,845	\$139,322
2000	2,353	\$134,351
1999	2,621	\$131,768
1998	2,769	\$126,927
1997	2,170	\$120,645

Source: B-N Association of Realtors

Assessed Value (millions)

	Blm	Nml	County
2003	\$1,352.0	\$585.7	\$2,915.0
2002	\$1,192.0	\$587.2	\$2,778.9
2001	\$932.0	\$588.7	\$2,627.9
2000	\$885.0	\$543.1	\$2,475.2
1999	\$849.3	\$514.4	\$2,338.7
1998	\$825.7	\$487.5	\$2,218.6
1997	\$924.7	\$417.4	\$2,055.1

Source: McLean County Supervisor of Assessments

Roadways

Interstate 55	N/S
Interstate 74	E/W
Interstate 39 (U.S. 51)	N/S
U.S. 150	NW/SE
Illinois 9	E/W

McLean County Ground Transportation

Rail Freight: Canadian National, Norfolk Southern, Union Pacific, Southern Pacific.

Passenger: Amtrak

Motor Freight Haulers: 30 Servicing Area

Bus: Bloomington-Normal Transit (Local)
Peoria Charter (Regional, National)
Illini Swallow (Regional Charter/Tour)
Brewer Charter (Regional Charter)
Monticello Bus Service (Charter)
Greyhound (National)
Burlington Trailways (National)

Central Illinois Regional Airport

Five airlines serve the airport—AirTran, American Eagle, American Connection, Northwest Airlink and United Express. Access to the world is available from CIRA with daily jet service to and from four hubs. Five car rentals serve customers from the terminal—Hertz, National, Avis, Alamo and Enterprise.

